

TOP 100 SUPPLIERS

Rank	Company	Sales \$(000)	Principal Officer(s)	City, State
1	Ennis, Inc. * (see page 30)	550,000	Keith Walters, Chairman of the Board, President, CEO	Midlothian, Texas
2	Champion Industries** (see page 30)	129,934	Marshall Reynolds, CEO	Huntington, W. Va.
3	Western States Envelope & Label	99,469	Mark S. Lemberger, President	Butler, Wis.
4	BCT	94,000	Peter Posk, President	Fort Lauderdale, Fla.
5	4over, Inc.	81,375	Zarik Megerdichian, CEO	Glendale, Calif.
6	ABnote North America (Includes sales of ABnote USA, American Banknote and Keystone Plastics)	80,000	Keith Goldstein, President, CEO	Boston
7	PRINTSouth (Parent Company: Staples)	72,400	Rich Campbell, Vice President	Atlanta
8	TST/Impreso, Inc.	71,250	Marshall Sorokwasz, CEO	Coppell, Texas
9	CCI/CoakleyTech (Parent Company: TouchPoint Print Solutions)	54,000	Chris Illman, President, CEO	Hartland, Wis.
10	Wright Enterprises, A Holding Co.	52,444	Jim Wright, CEO	Portland, Ore.
11	NPC, Inc.	52,000	Mark N. Barnhart, CEO	Claysburg, Pa.
12	Gill Studios, Inc.	50,000	Mark S. Gillman, Chairman of the Board	Lenexa, Kan.
13	Consolidated Label Co.	48,000	Joel Carmany, President	Longwood, Fla.
14	Label Art (Parent Company: WS Packaging)	41,500	Mike Vejar, Vice President of Sales	Wilton, N.H.
15	Stouse, Inc.	40,916	Bary Marquardt, President, Owner	New Century, Kan.
16	PrintPlace.com (Includes sales of United Graphics)	38,000	Shawn Petersen, Founder, CEO	Arlington, Texas
17	Diversified Labeling Solutions	36,100	Bob Hakman, President	Itasca, Ill.
18	Sovereign Business Forms, Inc.*** (see page 30)	30,501	Benny E. Coffey, CEO	Houston
19	Data-Label, Inc.	29,809	George Snyder, President	Terre Haute, Ind.
20	Universal Manufacturing Company	29,500	n/a	Kansas City, Mo.
21	Kay Toledo Tag/SSP	29,000	Thomas Kay, President	Toledo, Ohio
22	The Flesh Company	28,510	Roy Flesh, CEO	St. Louis

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23	New Jersey Business Forms (NJBF) (Includes sales of InfoSeal)	27,500	David Harnett, Partner, President	Englewood, N.J.
24	I.D. Images, LLC	27,208	Brian Gale, President	Brunswick, Ohio
25	KDM Enterprises, LLC	24,700	Larry Newman, CEO	Carpentersville, Ill.
26	Total Business Systems, Inc.	24,000	Robert G. Finnerty, President	Madison Heights, Mich.
27	Maggio Data	23,000	Robert Maggio, President	Hauppauge, N.Y.
28	Teraco	22,000	Casey Campbell, President, CEO	Midland, Texas
29	Repacorp Inc.	20,600	Rick M. Heint, President	Tipp City, Ohio
30	Performance Companies	20,000	John T. White, President, CEO	Dallas
31	TLF Graphics Inc.	19,775	Robert P. McJury, Partner, Vice President of Sales	Rochester, N.Y.
32	growll.com (Parent Company: Indexx, Inc.)	16,500	Jordan Finn, Owner	Greenville, S.C.

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33	Design Distributors	16,419	Adam Avrick, President	Deer Park, N.Y.
34	Action Printing	15,950	Gregg Davies, President	Fond du Lac, Wis.
35	Data Papers	15,860	Jerry Wertz, President, CEO	Muncy, Pa.
36	Central States Business Forms (Parent Company: Adams Investment Company)	15,478	Kenneth Adams, Chairman	Dewey, Okla.
37	Printgraphics	15,140	Paul Curry, President, CEO	Vandalia, Ohio
38	Datatel Resources Corp.	15,000	Allen J. Simon, President	Monaca, Pa.
39	Tapecon, Inc.	14,325	Alan Davis, President	Buffalo, N.Y.
40	MAR Graphics	13,900	Richard Roever, President	Valmeyer, Ill.
41	Corporate Disk Company	12,300	Bill Mahoney, CEO	McHenry, Ill.
42	Royal	12,050	Ron Urness, President	Brooklyn Park, Minn.
43	5 Day Business Forms Mfg. Inc.	12,004	Les Messick, President	Anaheim, Calif.
44	John S. Swift Co. Inc.	12,000	John S. Swift, Chairman	Buffalo Grove, Ill.
45	Phoenix Data Inc.	11,651	Larry Lovell, President, Owner	Montgomery, Pa.
46	CE Printed Products, Inc.	11,420	Robert Ohr, President	Carol Stream, Ill.
47	Allen-Bailey Tag & Label, Inc.	10,919	Gene Tonucci, President, CEO	Caledonia, N.Y.
48	HC Miller	10,500	Craig Johnson, CEO	Green Bay, Wis.
49	AmeriCAL, Inc.	10,429	John C. Peterson, President, Owner	Omaha, Neb.
50	Bradley Graphic Solutions	10,400	Robert J. Bradley, President	Bensalem, Pa.
51	Graphic Dimensions	10,340	Jay Scammell, President, CEO	Austell, Ga.
52	ID Label, Inc.	10,050	Neil Johnston, President	Lake Villa, Ill.
53	McCourt Label	10,002	David Ferguson, President	Lewis Run, Pa.
54	Amazing Print	10,000	Slava Apel, CEO	Toronto, Ontario
54	USA/Docufinish	10,000	John McKillip, President, CEO	Plainfield, Ill.
56	Labels West Inc.	9,983	John Shanley, President	Woodinville, Wash.
57	AmeriPrint Corporation	9,920	James R. Schulty, CEO	Harvard, Ill.
58	Prodigital Printing (Parent Company: Consortium Companies, LLC)	9,827	Larry Solomon, President	Edison, N.J.
59	Team Concept Printing	9,645	Anthony Rouse, President, CEO	Carol Stream, Ill.

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Rank	Company	Sales \$(000)	Principal Officer(s)	City, State
60	AccuLink	9,351	Thomas F. O'Brien, President	Greenville, N.C.
61	Victor Printing, Inc.	9,100	Terence A. Richards, Partner; William G. Richards, Partner	Sharon, Pa.
62	Stylecraft Printing	9,000	Richard Pesci, President	Canton, Mich.
63	Speedflo (Includes sales of Snapflo)	8,900	Harry Kruger, President	Lexington, Ky.
64	Apex Color	8,750	Richard Ghelerter, President	Jacksonville, Fla.
65	Luminer Converting Group	8,500	Thomas Spina, President, CEO	Lakewood, N.J.
66	Quick Tab II, Inc.	8,466	Mike Daughenbaugh, Vice President	Tiffin, Ohio
67	Thorn Hill Printing (THP) (Parent Company: MSP)	8,114	Rich Bushee III, President	Freedom, Pa.
68	Dupli-Systems (Includes sales of TradePrintNow.com)	8,041	Bud Eldridge, CEO	Strongsville, Ohio

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69	B&W Press	8,000	Paul Beegan, Sales	Georgetown, Mass.
69	Foster Printing Service, Inc.	8,000	Nick Griswold, President, CEO	Michigan City, Ind.
71	Hi-Tech Printing Co.	7,655	Robert P. Dillingham, President	Fairfield, Ohio
72	Identity Group I Business Stationery (Parent Company: Identity Group)	7,530	Steve Reiss, President	Cleveland
73	Warwick Publishing Co.	7,500	Rob Paschal, CEO	St. Charles, Ill.
74	Able Card, LLC	6,000	Herman Ho, President	Azusa, Calif.
74	Bertek Systems, Inc.	6,000	Josh Greene, President	Georgia, Vt.
74	Western Tag & Printing (Parent Company: Hammerdog Inc.)	6,000	Tim Resler, CEO, Owner	Boise, Idaho
77	Superior Print	5,835	Mark Stewart, CEO	Sellersburg, Ind.
78	Lewis Color, Inc.	5,650	Thomas E. Lewis, President	Statesboro, Ga.

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79	Total Printing Systems	5,600	Richard M. Lindemann, President	Newton, Ill.
80	Badger Tag & Label Corp.	5,407	Robert Thiel, President	Random Lake, Wis.
81	Madison Forms	5,348	John Shannon, President	McFarland, Wis.
82	GKM Corporation	5,238	Donny C. Dunn, President	Colfax, Calif.
83	FTI	5,100	Bob Diamond, CEO	Redmond, Wash.
83	Greystone Print Solutions	5,100	Merlin Buhl, President	Grand Rapids, Mich.
85	Hawks Tag	5,000	James M. Hawks, President	Cincinnati
86	N.E.W. Printing	4,953	Mark Weinfurter, President	Appleton, Wis.
87	Finn Graphics, Inc.	4,800	Robert J. Finn, CEO	Cincinnati
87	First Class Printing	4,800	Bruce Tanner, President	Fayetteville, Tenn.
87	National Printing Converters, Inc.	4,800	Brian Buckley, President, CEO	Brazil, Ind.
90	Mat-Co Business Forms Inc.	4,534	Frank A. Matter, Board Chairman	Nashville, Tenn.
91	Tex Visions	4,500	Marcel Ruhland, President	Carlisle, Pa.
92	Major Business Systems Inc.	4,300	Jeff Russell, President	Hillsborough, N.C.
93	Goodwin Graphics	4,136	Thomas A. Goodwin III, CEO	Carrollton, Texas
94	Printco Incorporated	3,792	Kenneth Sperling, President	Omro, Wis.
95	Adcraft Decals Inc.	3,500	Robert Talion, CEO	Independence, Ohio
96	Data Forms, Inc.	3,000	Mike Elliott, President	Reno, Nev.
97	Phoenix Printing	2,500	Bill Runke, President	Oshkosh, Wis.
98	Coastwide Tag & Label Co. Inc.	2,000	Jay Sullivan, President	Pico Rivera, Calif.
99	Megaform Computer Products, Inc.	1,399	James R. Browning, President	Vandalia, Ohio
100	PSI Plastic Graphics	1,000	Kristine Hallahan, Principal	St. Louis

* Includes sales of 360° Custom Labels, Adams McClure, Admore, Advertising Concepts, Alstyle Apparel, Atlas Tag & Label, B&D Litho of Arizona, Block Graphics, Calibrated Forms, ColorWorx, Enfusion, GenForms, General Financial Supply, Northstar, Specialized, Star Award Ribbon, Trade Envelopes, Uncompromised Check Solutions and Witt Printing.

** Includes sales of Blue Ridge Printing, Capitol Business Interiors, Carolina Cut Sheets, Chapman Printing Company, Consolidated Graphic Communications, Champion Graphic Communications, Champion Output Solutions, Champion Publishing (Herald-Dispatch), Donihe Graphics, Interform Solutions, The Merten Company, River Cities Printing, Smith & Butterfield, Stationers and U.S. Tag.

*** Includes sales of Tri-C Business Forms, Inc., Curtis Business Forms, Inc., Forms Manufacturers, Inc., Mutual Graphics, Inc. and Falcon Business Forms, Inc.