

# Top 50 Distributors

Rank	Company	Revenue	Principal(s)	City, State
1	InnerWorkings Inc.	\$891,000,000	Eric D. Belcher, CEO	Chicago, IL
2	Proforma	\$464,800,000	Greg Muzzillo, Founder Vera Muzzillo, CEO	Cleveland, OH
3	American Solutions for Business	\$195,472,112	Larry Zavadil, CEO	Glenwood, MN
4	iPROMOTEu	\$106,000,000	Ross Silverstein, President/CEO	Wayland, MA
5	WebbMason	\$104,000,000	Warner Mason, President/Co-founder	Hunt Valley, MD
6	Kaeser & Blair Inc.	\$93,496,000	Kurt Kaeser, CEO	Batavia, OH
7	Data Supplies Inc.	\$58,408,134	James E. Combee, President	Duluth, GA
8	The Shamrock Companies Inc.	\$56,000,000	Robert Troop, Chairman Tim Connor, CEO/President	Westlake, OH
9	Smart Source LLC	\$53,000,000	Thomas D'Agostino, Jr., CEO	New York, NY
10	DataSource* (see page 26)	\$52,000,000	David Holland, CEO	Kansas City, MO
11	The Sourcing Group	\$44,000,000	Joseph Falcone, President	New York, NY

**WIN!** Why do so many distributors do business with Wilmer? The most complete selection of products in the business, unparalleled customer service and support, great pricing, easy ordering and personalized sales tools.

Rewards Qualifying Products and Orders		
Product	Reward Amount	Order Qualification
3-On-A-Page Checks	\$10	Each <b>New</b> Quick Start System
Asset Management Labels	\$10	Each <b>New</b> order
Continuous Checks & Forms	\$10	Each <b>New</b> order
Custom Products	\$25	Each <b>New</b> order > \$250
Custom Filing Products	\$25	Each <b>New</b> order > \$250
Digital Printing	\$10	Each <b>New</b> order > \$100
Healthcare Bags	\$10	Each order > \$250
Imprinted Envelopes	\$10	Each <b>New</b> order
Integrated Products	\$25	Each order > \$250
Laser Checks & Forms	\$10	Each <b>New</b> order
Presentation Folders	\$10	Each <b>New</b> order > \$250
PSMailers Documents	\$25	Each order > \$250
PSMailers Folding/Sealing Equipment	\$50	Each order > <b>Double Rewards</b> through 12.31.14.
Stock Laser Checks & Forms	\$10	Each order > \$100
Rx Laser Sheets	\$10	Each order > \$100
Rx Pads	\$10	Each <b>New</b> order > \$50
Rx Thermal Rolls	\$10	Each order > \$200

## ALL PARTICIPANTS PROFIT WITH EACH QUALIFIED SALE.

If you have any questions or to place an order please call Wilmer Customer Service at **800.494.5637**, or email [wcs@4wilmer.com](mailto:wcs@4wilmer.com).



To see the full line of Wilmer products and services visit [4wilmer.com](http://4wilmer.com).  
**Coupons must accompany each qualifying product order.**  
**Valid through 12.31.14.\***

\*New to Wilmer

\*Wilmer reserves the right to cancel the Rewards Program or change its specifications without prior notice.

# WIN WITH WILMER



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12	Fontis Solutions	\$39,271,000	Joe Fries, President/CEO	Irvine, CA
13	Touchstone	\$33,800,000	Derek Block, President/Founder	Mason, OH
14	Quality Resource Group Inc.	\$26,868,122	Dennis Pottebaum, President	Plymouth, MN
15	NPN360	\$26,107,680	Artie Collins, CEO	Wheeling, IL
16	Innovative Print & Media Group Inc. (Parent Company: Safeguard Business Systems)	\$25,575,731	Rob Whitman, President	Phoenixville, PA
17	Tray Inc.	\$23,000,000	Brian Burlace, President	Glen Burnie, MD
18	American Diversity Business Solutions	\$21,174,359	Diane Zavadi, CEO	Glenwood, MN
19	Bradley Marketing Group (Parent Company: Safeguard Business Systems)	\$19,101,425	George Bove, Partner	Hauppauge, NY
20	C&S Sales Inc.	\$18,139,498	Terry Storms, President	Hawthorne, CA
21	Drew & Rogers Inc.	\$18,100,000	Thomas Rogers, President	Fairfield, NJ
22	USFI	\$17,500,000	Douglas Ritter, President	Dallas, TX

**WIN!** It's our Rewards Card on qualifying products that sets us apart from everyone else! Selling Wilmer products has never been more Rewarding!

What are you waiting for...Go to [4wilmer.com/rewards](http://4wilmer.com/rewards) for details!

**GIFT YOURSELF!** **Wilmer**



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Rank	Company	Revenue	Principal(s)	City, State
23	Winbrook Inc.	\$17,400,000	Scott Lattanzio, President	Billerica, MA
24	Safeguard by DocuSource (Parent Company: Safeguard Business Systems)	\$16,815,637	Jeff Scott, Sales Manager	Tigard, OR
25	Target Marketing Group	\$16,800,000	John Leahy, President	Owings Mills, MD
26	Consolidated Graphic Communications (Parent Company: Safeguard Business Systems)	\$16,100,000	Jim Rhodes, President	Bridgeville, PA
27	Meridian	\$15,650,000	Robert Chanson, President	Loves Park, IL
28	AccuSource Solutions (Parent Company: Safeguard Business Systems)	\$14,400,000	Mark Wood, President	Carrollton, TX
29	Midwest Single Source Inc.	\$14,011,128	John H. Osborne, Chairman	Wichita, KS
30	DFI – Solutions in Print	\$14,007,989	Bryan Miller, President/CEO	Davenport, IA
31	Safeguard by QBF (Parent Company: Safeguard Business Systems)	\$12,896,260	Dave Daoust, Sales Manager	Plymouth, MN

ASH 00661
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## Business Card Magnets



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For 1,000 pieces

- .022 Material Thickness
- No Additional Cost for Bleeds
- High Gloss Finish

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48 Hour Service

## Car Door Magnets

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Rank	Company	Revenue	Principal(s)	City, State
32	Stuart & Associates	\$12,862,978	Patricia McAllester, CEO	Cleveland, OH
33	Safeguard Forms and Systems (Parent Company: Safeguard Business Systems)	\$12,067,632	Richard Stallings, President	Columbus, GA
34	Voluforms	\$11,372,851	C. Michael Stewart, President	Jeffersonville, IN
35	Cooley Group Inc.	\$11,300,000	Stuart Boyar, President/CEO	Rochester, NY
36	Data Forms Inc.	\$10,204,059	Mike Emis, President	Fayetteville, AR
37	Safeguard by FISl (Parent Company: Safeguard Business Systems)	\$10,185,347	Joel Chyke, Sales Manager	Nashville, TN
38	Paper Express Inc. (PEX)	\$9,875,635	Chris McBride, President	Bloomfield Hills, MI
39	CTP Solutions	\$9,645,000	Jack Schachtel, President	Agoura Hills, CA
40	Tabco Business Forms	\$9,154,770	Brad Bilyeu, President	Terre Haute, IN
41	Advanced Business Graphics Inc.	\$9,031,283	Kris Sorokwasz, President	Coppell, TX
42	St. Louis Business Forms Inc.	\$8,900,000	Joe Raible, President	Fenton, MO
43	Thompson Print & Mailing Solutions	\$8,860,000	David Thompson, President	San Antonio, TX
44	Regency Print Solutions	\$8,200,000	Pete Redondo, VP of Sales	Raleigh, NC
45	SWAG (Safeguard Web and Graphics) (Parent Company: Safeguard Business Systems)	\$8,120,350	Dave Sutherland, President/CEO	Sparks, NV
46	Robyn Promotions	\$8,000,000	Bobby Lehew, CEO	Oklahoma City, OK
47	Suncoast Marketing Inc.	\$7,995,000	Robert Scala, President	Ft. Lauderdale, FL
48	ADi Group	\$7,461,539	Doug Freeman, CEO	Urbandale, IA
49	Control Printing Group Inc.	\$7,192,000	Glenn Martin, President	Independence, MO
50	Piedmont Graphics Inc.	\$7,174,454	John Rutledge, President	Greensboro, NC

\*Parent Company: DataSource Inc. Holding Company, portfolio company of Inverness Graham Investments.

All sales information provided by distributors directly and may represent estimates on their part.

Notable Omission: Print+Promo would like to recognize the efforts of The Standard Register Company, located in Dayton, OH. Because the company was unable to disclose the percentage of distributor sales versus manufacturing sales, it could not be included. The total figure was \$719,783,000.