

Top 50 Suppliers

Rank	Company	Revenue	Principal Officer(s)	City, State
01	Ennis Inc.* (see page 28)	\$533,500,000	Keith Walters, Chairman/ President/CEO	Midlothian, Texas
02	4over Inc.	\$115,000,000	Zarik Megerdichian, CEO	Glendale, Calif.
03	Western States Envelope & Label	\$98,252,000	Mark S. Lemberger, President/CEO	Milwaukee
04	ABnote† (see page 28) (Parent Company: American Banknote)	\$80,000,000	Keith Goldstein, CEO	Boston
04	BCT	\$80,000,000	Peter Posk, President	Fort Lauderdale, Fla.
04	Magnets 4 media (Parent Company: The Magnet Group)	\$80,000,000	Alissa Baker, Vice President of Sales	Washington, Mo.
07	TST Impreso Inc.	\$78,269,676	Marshall Sorokwasz, President/CEO	Coppell, Texas
08	PRINTSouth (Parent Company: Staples)	\$75,000,000	Lynn M. Rogge, Vice President	Austell, Ga.
09	General Data Company Inc.	\$62,000,000	Peter Wenzel, CEO	Cincinnati
10	OneTouchPoint-CCI	\$61,060,000	Christopher A. Illman, President/CEO	Hartland, Wis.
11	Consolidated Label Co.	\$61,000,000	Joel Carmany, President	Longwood, Fla.
12	Gill Studios Inc.	\$51,564,000	Mark S. Gilman, Chairman of the Board	Lenexa, Kan.
13	Wright Business Graphics	\$50,747,951	Jim Wright, CEO	Portland, Ore.
14	Diversified Labeling Solutions Inc.	\$46,400,000	Bob Hakman, President	Itasca, Ill.
15	Stouse Inc.	\$44,425,000	Bary Marquardt, President/Owner; Will Lewis, Vice President/Owner	New Century, Kan.
16	Repacorp Inc.	\$35,400,000	Rick M. Heintz, CEO	Tipp City, Ohio
17	Nieman Printing Inc.	\$34,000,000	Joanie Nieman, President/CEO	Dallas
18	NJBF/InfoSeal (Includes sales of Hampshire Label)	\$32,250,000	David Harnett, President/Partner	Englewood, N.J.
19	Independent Folders	\$32,000,000	Bill Ziemendorf, President	De Pere, Wis.
20	Kay Toledo Tag Inc. Special Service Partners	\$31,000,000	Daniel J. Kay, President	Toledo, Ohio

Top 50 Suppliers

Rank	Company	Revenue	Principal Officer(s)	City, State
21	The Flesh Company	\$30,500,000	Roy Flesh, CEO	St. Louis
22	Universal Manufacturing	\$30,250,000	Shawn Boyd, President	Kansas City, Mo.
23	Sovereign Business Forms Inc.‡ (see page 28)	\$29,229,850	Benny E. Coffey, CEO	Houston
24	The Label Printers	\$24,000,000	William Kane, Chief Executive	Aurora, Ill.
24	Teraco	\$24,000,000	Casey Campbell, President/CEO	Midland, Texas
26	Performance Companies, LP (Includes sales of Optigraphics, Performance POP and Performance Card Solutions)	\$23,000,000	Taylor White, President	Dallas
27	Envelope Mart USA (Includes sales of H.O.T. Printing & Graphics)	\$22,500,000	Norm Shapiro, President	Northwood, Ohio
28	Maggio Data	\$22,000,000	Robert Maggio, President	Hauppauge, N.Y.
29	TLF Graphics Inc.	\$20,100,000	Robert P. McJury, President	Rochester, N.Y.
30	Design Distributors Inc. (Includes sales of Greenlight Envelope)	\$17,000,000	Adam Avrick, President	Deer Park, N.Y.

Need Prime Label Solutions?



Stand Out From the Crowd...

HIGH COLOR, EYE-CATCHING, FLEXOGRAPHIC 10 COLOR UV PRINTING.

- All kinds of label constructions for use on all kinds of substrates.
- All sorts of materials with thousands of die shape options.
- All different types of environments and countless applications.

HampshireLabel

team@hampshirelabel.com



Top 50 Suppliers

Rank	Company	Revenue	Principal Officer(s)	City, State
31	MAR Graphics	\$16,011,000	Rick Roever, President	Valmeyer, Ill.
32	Data Papers Inc.	\$15,600,000	Jerry Wertz, CEO	Muncy, Pa.
33	Datatel Resources Corp.	\$13,500,000	Allen J. Simon, President	Monaca, Pa.
34	Royal	\$13,031,675	Ron Urness, Sole Director	Brooklyn Park, Minn.
35	Allen-Bailey Tag & Label Inc.	\$12,417,100	Eugene S. Tonucci, President/CEO	Caledonia, N.Y.
36	5 Day Business Forms Mfg. Inc.	\$12,158,136	Leslie Messick, President	Anaheim, Calif.
37	ID Label Inc.	\$12,000,000	Neil Johnston, President	Lake Villa, Ill.
37	Rainbow Polybag Company	\$12,000,000	Suzan Farino, Management	Brooklyn, N.Y.
37	Rose Printing	\$12,000,000	Charles Rosenberg, President	Tallahassee, Fla.
40	Graphic Dimensions	\$11,585,000	Arthur F. Scammell Jr., President/CEO	Austell, Ga.
41	AmeriCAL Inc.	\$11,498,427	John C. Peterson, President	Omaha, Neb.
42	CE Printed Products	\$11,126,975	Robert Ohr, President	Carol Stream, Ill.
43	Labels West Inc.	\$11,123,620	John Shanley, President	Woodinville, Wash.
44	Team Concept Printing	\$10,856,000	Anthony Rouse, President/CEO	Carol Stream, Ill.
45	Amazing Print Tech	\$10,500,000	Slava Apel, CEO	Toronto, Ontario
46	Bradley Graphic Solutions	\$10,390,000	Robert J. Bradley, President	Bensalem, Pa.
47	Valley Label Co. LLC	\$10,304,558	Jeff Smith, President	Neenah, Wis.
48	AmeriPrint Corp.	\$10,228,725	James Schulty, CEO	Harvard, Ill.
49	Pacific Data Forms Inc.	\$10,100,000	Kevin Mullaney, Vice President	Long Beach, Calif.
50	Luminer Converting Group	\$9,500,000	Tom Spina, President	Lakewood, N.J.

*In addition to Ennis facilities, sales include: Adams McClure, Admore, Alstyle Apparel & Activewear, Atlas Tag & Label, B&D Litho of Arizona, Block Graphics, Calibrated, ColorWorx, GenForms, General Financial Supply, Northstar, Printegra, Printgraphics, PrintXcel, Royal Business Forms, Specialized Printed Forms Inc., Star Award Ribbon Company, Trade Envelopes and Witt Printing Company.

†Includes sales of ABnote USA, ABnote TN and ABnote Canada.

‡Includes sales of Curtis Business Forms Inc., Falcon Business Forms Inc., Forms Manufacturers Inc., Mutual Graphics Inc. and Tri-C Business Forms Inc.