

# TOP 50 SUPPLIERS

Rank	Company	Revenue	Principal Officer(s)	City, State
1	<b>Ennis Inc.*</b> (see page 26)	\$517,014,000	Keith S. Walters, Chairman/ President/CEO	Midlothian, Texas
2	<b>Western States Envelope &amp; Label</b>	\$101,230,000	Mark S. Lemberger, President	Butler, Wis.
3	<b>4over Inc.</b>	\$95,102,000	Zarik Megerdichian, CEO	Glendale, Calif.
4	<b>PRINTSouth</b> (Parent Company: Staples)	\$90,000,000	Rich Campbell, Vice President	Austell, Ga.
5	<b>BCT Inc.</b>	\$88,000,000	Peter Posk, President	Fort Lauderdale, Fla.
6	<b>ABnote North America</b> (Includes sales of ABnote USA, ABnote TN and ABnote Canada)	\$80,000,000	Keith Goldstein, CEO	Boston
7	<b>TST/Impreso Inc.</b>	\$77,641,056	Marshall Sorokwasz, President/CEO	Coppell, Texas
8	<b>OneTouchPoint-CCI</b> (formerly CCI/CoakleyTech)	\$56,400,000	Christopher A. Illman, President/CEO	Hartland, Wis.
9	<b>Consolidated Label Co.</b>	\$54,000,000	Joel Carmany, President	Longwood, Fla.
10	<b>Wright Enterprises</b>	\$52,191,339	Jim Wright, CEO	Portland, Ore.
11	<b>Stouse Inc.</b>	\$42,552,000	Bary Marquardt, President/Owner	New Century, Kan.
12	<b>Gill Studios Inc.</b>	\$41,970,000	Mark S. Gilman, Chairman of the Board	Lenexa, Kan.
13	<b>Label Art</b> (Parent Company: WS Packaging)	\$41,500,000	Mike Vejar, Vice President of Sales	Wilton, N.H.
14	<b>Diversified Labeling Solutions Inc.</b>	\$39,700,000	Bob Hakman, President	Itasca, Ill.
15	<b>Dynic USA Corporation</b> (Parent Company: Dynic Corporation)	\$34,000,000	Shigeru Tamura, President	Hillsboro, Ore.
16	<b>Repacorp Inc.</b>	\$32,600,000	Rick M. Heint, CEO	Tipp City, Ohio
17	<b>The Flesh Company</b>	\$32,471,000	Bob Berardino, President	St. Louis
18	<b>Nieman Printing Inc.</b>	\$32,063,429	Joanie Nieman, President/CEO	Dallas
19	<b>Kay Toledo Tag Inc./ Special Service Partners</b>	\$31,000,000	Daniel J. Kay, President	Toledo, Ohio
19	<b>Universal Manufacturing Company</b>	\$31,000,000	Shawn Boyd, President	Kansas City, Mo.
21	<b>Data-Label Inc.</b>	\$30,531,601	George Snyder, President	Terre Haute, Ind.

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22	<b>New Jersey Business Forms/ InfoSeal</b>	\$30,150,363	David Harnett, President	Englewood, N.J.
23	<b>Sovereign Business Forms Inc.**</b> (see page 26)	\$30,018,000	Benny E. Coffey, CEO	Houston
24	<b>The Label Printers</b>	\$25,000,000	William Kane, CEO	Aurora, Ill.
25	<b>Maggio Data</b>	\$23,000,000	Robert Maggio, President	Hauppauge, N.Y.
26	<b>Teraco</b>	\$22,000,000	Casey Campbell, President/CEO	Midland, Texas
27	<b>Performance Companies</b>	\$20,000,000	John T. White, CEO	Dallas
28	<b>Envelope Mart USA</b> (Includes sales of H.O.T. Printing & Graphics)	\$19,500,000	Norm Shapiro, President	Northwood, Ohio
29	<b>Design Distributors Inc.</b>	\$18,000,000	Adam Avrick, President	Deer Park, N.Y.
30	<b>Data Papers Inc.</b>	\$17,000,000	Jerry Wertz, CEO	Muncy, Pa.

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31	<b>GROWLL.com</b> (Parent Company: Indexx Inc.)	\$16,377,571	Jordan Finn, Owner	Greenville, S.C.
32	<b>MAR Graphics</b>	\$16,250,000	Barbara Klinkhardt, CEO & Richard Roeber, President	Valmeyer, Ill.
33	<b>John S. Swift Co. Inc.</b>	\$14,250,000	John S. Swift, Chairman	Buffalo Grove, Ill.
34	<b>Datatel Resources Corporation</b>	\$13,900,000	Allen J. Simon, President	Monaca, Pa.
35	<b>Royal</b>	\$12,844,892	Ron Urness, President	Brooklyn Park, Minn.
36	<b>5 Day Business Forms Mfg. Inc.</b>	\$12,382,742	Les Messick, President	Anaheim, Calif.
37	<b>ID Label Inc.</b>	\$12,100,000	Neil Johnston, President	Lake Villa, Ill.
38	<b>Allen-Bailey Tag &amp; Label Co.</b>	\$11,883,900	Eugene S. Tonucci, President/CEO	Caledonia, N.Y.
39	<b>Corporate Disk Company</b>	\$11,500,000	William Mahoney, President	McHenry, Ill.
40	<b>CE Printed Products Inc.</b>	\$11,432,024	Robert Ohr, President	Carol Stream, Ill.
41	<b>AmeriCAL Inc.</b>	\$10,950,883	John C. Peterson, President	Omaha, Neb.
42	<b>Phoenix Data Inc.</b>	\$10,815,739	Larry Lovell, President/Owner	Montgomery, Pa.
43	<b>Rose Printing</b>	\$10,800,000	Charles Rosenberg, President	Tallahassee, Fla.
44	<b>Graphic Dimensions</b>	\$10,778,000	Jay Scammell, President/CEO	Austell, Ga.
45	<b>AmazingPrint.com</b> (Parent Company: Amazing Print Corp.)	\$10,500,000	Slava Apel, CEO	Toronto, Ontario
46	<b>Team Concept Printing</b>	\$10,416,000	Anthony Rouse, President/CEO	Carol Stream, Ill.
47	<b>Labels West Inc.</b>	\$10,413,000	John Shanley, President	Woodinville, Wash.
48	<b>Bradley Graphic Solutions</b>	\$10,390,000	Robert J. Bradley, President	Bensalem, Pa.
49	<b>H.C. Miller Company</b>	\$10,250,000	Bill Hayes, President/CEO	Green Bay, Wis.
50	<b>Luminer Converting Group</b>	\$10,000,000	Tom Spina, President	Lakewood, N.J.

\* Includes sales of 360° Custom Labels, Adams McClure, Admore, Advertising Concepts, Astyle Apparel & Activewear, Atlas Tag & Label, B&D Litho of Arizona, Block Graphics, Calibrated Forms, ColorWorx, Enfusion, FormSource Limited, GenForms, General Financial Supply, Northstar, Printegra, Printgraphics, PrintXcel, Royal Business Forms, Specialized Printed Forms Inc., Star Award Ribbon Company, Trade Envelopes, Uncompromised Check Solutions, VersaSeal and Witt Printing Company. Note, Ennis acquired Printegra and PrintXcel from Cenveo Inc. with two weeks remaining in the fiscal year. Sales shown reflect this acquisition during the two weeks.

\*\* Includes sales of Curtis Business Forms Inc., Falcon Business Forms Inc., Forms Manufacturers Inc., Mutual Graphics Inc. and Tri-C Business Forms Inc.

**Notable Omissions:** Champion Industries has been omitted from the list because an accurate estimate of sales could not be reached.

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